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### Follow-up to and implementation of the outcome of the International Conference on Financing for Development

## Innovative sources of financing for development

### Note by the Secretary-General\*\*

1. The General Assembly, in its resolution 58/230 of 23 December 2003, decided to consider at its fifty-ninth session possible innovative sources of financing for development, and requested the Secretary-General to submit the result of the analysis on this issue as called for in paragraph 44 of the Monterrey Consensus of the International Conference on Financing for Development.<sup>1</sup> In the Consensus, heads of State and Government recognized the value of exploring innovative sources of finance provided that those sources did not unduly burden developing countries, and agreed to study, in the appropriate forums, the results of the analysis requested from the Secretary-General on possible innovative sources of finance.

2. In this connection, it should be recalled that the General Assembly, in the context of the five-year review of the implementation of the outcome of the World Summit for Social Development, adopted resolution S-24/2 of 1 July 2000, on further initiatives for social development, in which it called for a rigorous analysis of the advantages, disadvantages and other implications of proposals for developing new and innovative sources of funding, both public and private, for dedication to social development and poverty eradication programmes.

3. In response to the decisions of the Assembly, the Department of Economic and Social Affairs of the United Nations Secretariat commissioned the World Institute for Development Economics Research of the United Nations University (UNU-WIDER) to undertake, during the period from 2003 to 2004, a study of new and innovative sources of development finance. The purpose of the study was not to devise new financing mechanisms for development but to consider some of the better-known existing proposals, focusing on their design and policy implications. An international expert on fiscal issues, Professor Anthony B. Atkinson, Warden of Nuffield College, Oxford University, led the project, which engaged a number of

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\*\* The present note was submitted to Conference Services on 17 August 2004, upon receipt of the substantive input from the World Institute for Development Economics Research (see annex).

academics to prepare separate papers on a selection of innovative financing proposals. The UNU-WIDER study, entitled *New Sources of Development Finance*, will be published by Oxford University Press in 2004.

4. An edited version of a policy-focused summary, entitled “New sources of development finance: funding the Millennium Development Goals”, prepared by Professor Atkinson in his capacity as director of the UNU-WIDER study, is contained in the annex to the present note. It presents the analytical framework, short summaries of the seven proposed sources of funding (i.e., global environmental taxes, tax on currency transactions, creation of new special drawing rights, an international finance facility, increased private donations for development, a global lottery and global premium bond, and increased remittances from emigrants), an overview of the key findings, and some conclusions.

5. If the world is to achieve the Millennium Development Goals by 2015, we will need not only significant changes in policies and priorities but also a major effort by developing countries and the international community to mobilize additional financial resources. For instance, at the High-level Panel on Innovative Approaches to Financing for Development, held in Sao Paulo on 15 June 2004, it was noted that, two years after the landmark Monterrey Conference, its decisions were not being implemented fast enough. Even the beginning of a recovery in levels of official development assistance in recent years does not offer any realistic prospect of the doubling over 2001 levels that most estimates suggest is needed if the Millennium Development Goals are to be achieved by 2015. There is an urgent need for new resources to deal with a wide spectrum of human hardship. Indeed, even if the Goals were achieved, there would still be hundreds of millions of people living in extreme poverty and work would have to continue for its complete eradication. We would still need a broader, longer-term strategy that would provide the financing for the complete eradication of poverty for infrastructure such as roads, ports and telecommunications, and for such global public goods as fighting communicable diseases and protecting our planet’s air, water and land resources. Thus, the new financial resources that are needed should not be thought of as charity, as an imposition on already strained budgets or as a hand-out but rather as investments in the future well-being and security of the world as a whole. There is a need to understand clearly the potential impact of major new arrangements. Analysis, however, should not become an excuse for paralysis.<sup>2</sup>

#### *Notes*

<sup>1</sup> *Report of the International Conference on Financing for Development, Monterrey, Mexico, 18-22 March 2002* (United Nations publication, Sales No. E.02.II.A.7), chap. I, resolution 1, annex.

<sup>2</sup> See United Nations press release, “Secretary-General, at Sao Paulo meeting, calls for creative thinking on Millennium goals to attack poverty” (SG/SM/9367-DEV/2475-TAD/1989).

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## Annex

### **New sources of development finance: funding the Millennium Development Goals**

1. Presented below is a policy-focused summary of the study by the World Institute for Development Economics Research of the United Nations University (UNU-WIDER), prepared under the direction of Anthony B. Atkinson within the framework of the joint project of UNU-WIDER and the Department of Economic and Social Affairs of the United Nations Secretariat on innovative sources for development finance. The study, entitled *New Sources of Development Finance*, which was edited by Professor Atkinson, will be published by Oxford University Press in 2004.

#### **Framework**

2. Two powerful and divergent forces grip the world at present. On the one hand, the effectiveness of international organizations has been called into question. The role and functioning of the United Nations is much debated. Some nations exhibit frustration with multilateral cooperation. On the other hand, the recognition is being cemented that a global economy requires global institutions. International organizations are viewed by many as the key to the free movement of goods, services and capital. We have seen the adoption of ambitious development targets in the form of the Millennium Development Goals. Donor countries have pledged increases in official development assistance (ODA).

3. The tension between these two forces pervades discussion of resources for world development. On the one hand, there is talk of “donor fatigue”. Ratification is blocked of the amendment to the International Monetary Fund (IMF) articles allowing a special allocation of special drawing rights (SDRs). Proposals for global taxation meet immediate opposition from powerful elements in the United States Congress. On the other hand, there is widespread appreciation of the need for new resource flows to allow the Millennium Development Goals to be achieved. There are interesting new proposals for revenue sources, such as a global lottery or an international finance facility. Individuals continue to support development charities. United States billionaires are personally funding development and world health activities.

4. The direction taken at the present juncture will depend largely on political events and political decisions, but sober economic analysis has an important role to play. The project on innovative sources of development finance, undertaken at the request of the United Nations, examines a range of sources of new development funding. The ideas are not necessarily new. The proposal for a Tobin tax on currency transactions, for instance, has been on the table for more than 30 years. The project report, however, provides a new analysis and sets the various ideas in a common analytical framework based on the application of modern public economics. Moreover, it discusses some proposals of recent origin, such as the international finance facility devised by the Government of the United Kingdom of Great Britain and Northern Ireland, and comes up with one novel suggestion, a global premium bond.

## **Innovative sources to meet a global challenge**

5. At the Millennium Summit of the United Nations in September 2000, the Member States affirmed their continued commitment to sustained development and the eradication of poverty by agreeing to the Millennium Development Goals. They set out a vision of a global partnership for development, directed at the achievement of concrete goals, including the halving by 2015 of the proportion of people living in extreme poverty, of the proportion hungry and of the proportion lacking access to safe drinking water. The objectives include the achievement of universal primary education and gender equality in education, the achievement by 2015 of a reduction by three quarters in maternal mortality and a two thirds decline in mortality among children under five. They include halting and reversing the spread of HIV/AIDS and providing special assistance to AIDS orphans, while improving the lives of 100 million slum dwellers.

6. Since the declaration of the Millennium Development Goals, a number of attempts have been made to estimate the financing requirements. At a global level, the Zedillo Panel estimated conservatively that an additional US\$ 50 billion would be required annually to achieve the international development goals. In addition to the financing needs of individual poor nations, there is also the necessity to finance global public goods. The Zedillo Panel<sup>a</sup> argued that there was a strong case for international financing of global public goods, and identified the goods that fell into that category such as peacekeeping; the prevention of contagious diseases; research into tropical medicines, vaccines, and agricultural crops; the prevention of chlorofluoro-carbon emissions; the limitation of carbon emissions; and the preservation of biodiversity. The Government of the United Kingdom estimated that to achieve universal primary schooling needs some US\$ 10 billion more each year, that to reduce infant and maternal mortality requires an extra US\$ 12 billion a year and that halving world poverty requires an investment of up to US\$ 20 billion a year. All such figures are estimates, and involve matters of judgement, but it seems reasonable for present purposes to take a figure of an additional US\$ 50 billion as being required annually to achieve the international development goals. This is the “ballpark” figure used here.

7. The aim here is to investigate ways in which such additional resources can be financed. How can we find an extra US\$ 50 billion for development funding? Our focus is on flows of resources from high-income to developing countries. In so concentrating, we are not denying the importance of resources channelled into development by developing countries themselves, or seeking to underplay the potentially significant contribution of middle-income countries to development funding. A second delimitation is that our primary concern is with the funding side, not with the spending side. The two sides cannot of course be fully separated: uses of resources may affect their availability. Our ultimate objective in the present report is, however, to analyse possible sources of funds.

8. There is a wide range of such services, including global taxes. They differ in the degree to which they represent a radical departure. In some cases, such as private donations or remittances by emigrants, the aim is to raise the scale of already existing flows of resources. In other cases, such as the international finance facility, a new mechanism would have to be put in place. Both global taxes and the global lottery or premium bond would be fundamental departures.

9. It will be evident that our coverage is far from exhaustive. In the case of global taxes, there are a number of other candidates: a brain drain tax; an international air transport tax; taxation of ocean fishing; taxation of arms exports; an Internet tax; and a luxury goods tax. Each of these warrants examination. We are not arguing that the global taxes investigated here are superior to those not covered. Rather we have taken two of the most widely discussed — the Tobin tax and environmental taxes — as examples of possible global taxes. Similarly, it should be stressed that the coverage of non-fiscal measures is not exhaustive. We do not, for example, cover measures to raise capital funds in developed countries or measures to leverage the funds arising from trade. Neither do we consider the important role of foreign direct investment.

10. Global taxes require agreement by national governments. The proposal for a new round of SDRs requires high-income countries to agree to make them available for development purposes. The proposal of the United Kingdom Government for an international finance facility in effect involves a pre-commitment of future ODA in a way that allows leveraging on the capital market. In contrast, the remaining three schemes involve a degree of voluntary choice by individuals. The choices range from a voluntary transfer, as when people give their small change to the United Nations Children's Fund (UNICEF) or make regular payments to Oxfam, to buying tickets in a global lottery, where the transfer of profits to development purposes is only a subsidiary motive. It includes proposals to increase the remittances sent home by workers abroad that can increase the flow of resources available for development.

### **Role of new sources**

11. Each of the proposals raises distinct issues, and these are considered in the separate sections below. One of the contributions of the present report is to bring out a number of overarching issues. First, there is the relation with ODA. The target of an additional US\$ 50 billion could be achieved by a doubling of ODA, and a number of donor countries have recently pledged to increase the proportion of their national income devoted to ODA. If all donors reached the United Nations target of 0.7 per cent of gross national product (GNP), then the search for new sources would become redundant. Welcome steps have been made in the direction of increasing aid flows, but this takes time, and time is of the essence. For this reason alone, it is necessary to consider new sources, as we do here.

12. In debating the merits of new sources of development funding and contrasting them with increased ODA, there is risk of confusion. We need to distinguish carefully two different comparisons. The first is between the current position and a situation in which there are new sources raising US\$ 50 billion to fund the Millennium Development Goals. We are then comparing the economic costs of the tax with the benefits to be derived from funding the achievement of the Goals. To argue against the new sources, one would have to say that the costs are too great, compared with the benefits. The second comparison is between new sources for raising US\$ 50 billion, and increased ODA in the same amount. We are then holding constant the contribution to development funding and considering different methods of financing. It would be a legitimate argument against the new sources to say that their cost is too great, compared with the cost of raising the domestic taxes necessary to fund the increased ODA by donors.

## **Global public finance**

13. How far can we bring to bear on the funding of the Goals accumulated knowledge in the field of national public finance? One interesting point of departure is to consider the taxes and transfers that might be instituted by a world government. There is no possibility of such an institution being created in the relevant time frame, but it provides a reference point to illuminate the actual policy issues. It may also serve as a moral challenge.

14. If such a global government were to act in the interests of world citizens as a whole, then global welfare maximization is likely to imply substantial positive taxes on almost everyone in richer countries and substantial transfers to the majority of people in low-income countries. It is important here to distinguish between low-income people and low-income countries, since there are obviously well-off people living in poor countries and these people would be expected to be taxpayers. In rich countries, an optimal tax scheme does not necessarily mean higher marginal rates of tax. The greater transfers could be accomplished by raising the average tax rate, for example, by reducing the tax thresholds. One implication is that much of the cost of increased transfers could fall on those in the middle of the range of income distribution in rich countries (and on those in middle-income countries), since those in the middle ranges account for a large fraction of total income. On the other hand, there has been a major shift in the distribution of income towards the top in countries such as the United States of America, Canada and the United Kingdom. The share of the top one per cent in the United States has doubled in 20 years. There is much greater scope for raising tax revenue from the globally rich.

15. This brings us to the political economy of new sources. The feasibility of new sources of funding for development is ultimately a political issue, and we have to consider not only how a government should behave but also how they do behave. What is the likelihood of different proposals being adopted? How can they be designed to increase their political acceptability at a global level?

## **Lessons from fiscal federalism**

16. Any foreseeable global tax will be introduced, not by a unitary world government, but as the result of concerted action by nation states. This leads one to ask which lessons can be drawn from fiscal relations in federal states. Within many countries, there are subnational governments with independent fiscal responsibilities. Indeed, a number of these nation states emerged as a result of the voluntary association of previously independent states. The parallel is, of course, inexact. The economic, social, cultural and institutional differences among nations are more pronounced than those within the typical federation. There are, however, interesting lessons. The fiscal powers of sub-governments mean that we cannot envisage taxing people independently of their fiscal residence. The notion of distributional justice that can be pursued in a federation is that of inter-state equity, with fiscal equalization being carried out between governments.

17. What may induce individual governments to back new sources for development funding? We start from a position where donor countries make significant transfers via ODA and where the citizens of those countries make private donations. The coexistence of public and private transfers means that either the

government is not providing aid of the quantity and/or type that its electorate prefers or that there are differences of views among voters. Citizens cannot spend less than their government chooses, but they can add private transfers to official aid. How, in such a context, can we interpret the impact of the adoption of the Millennium Development Goals? Have donor governments moved closer to the level of ODA that their voters preferred? In that case, we might expect the expansion of public transfers to be partially offset by a scaling back of private donations. Have governments sought to bring about a shift in public opinion in favour of increased support for development? In this case, we may even see an increased flow of private donations.

### **Fiscal architecture**

18. If the new sources require governmental action (as noted, not all do), does the success and effectiveness of any particular proposal depend on complete adhesion of all donor countries? The natural instinct of many people is to assume that there is an inherent “free-rider” problem and that there has to be general, if not universal, agreement. In the present climate, with multilateralism under question, this presumption provides grounds for pessimism about the chances of making progress. Suppose we start from the position that universal agreement may be impossible and examine the implications of going ahead with a subset of countries? The United States has so far prevented the creation by IMF of special drawing rights, and in this case no action seems possible. However, it does not follow that other measures are also blocked. With the other six proposals, it would be possible, at least theoretically, for progress to be made even without the agreement of all major countries. Here we can learn from the internal experience of the European Union which has in the past faced situations where one member State has chosen to opt out of collective decisions. In these circumstances, flexibility in the resulting institutions has allowed the majority to respect that decision but still make progress towards achieving the majority’s objectives. There is “flexible geometry”. Partial adhesion has costs, but the issue becomes one of balance, rather than an absolute block on action.

19. In the case of a global tax, we have to ask how it would be administered. National governments determine the rates of taxation and the tax base. Individual taxpayers pay the taxes to the government, which both enforces payment and is in turn accountable to the electorate. Many taxes involve intermediary agents. The individual taxpayer, for example, in paying the aircraft departure tax to the airline, which then accounts for the revenue to the government.

20. One evidently cannot apply exactly the same process to global taxation. We have both global institutions and national governments, and it is the latter which have to agree to the taxes being levied and which are accountable to their electorates. It could indeed be the case that the global tax is treated as simply a glorified domestic tax, with the revenue being forwarded by national governments to a global spending body. If there were an international air transport tax determined at the global level, then the airline could transfer the money, not to the national government, but to a global tax authority, in which case the new source of finance would bring a new actor into play. Alternatively, national governments retain not only control over the administration of the tax process but also discretion over the tax rates. In this case, participating governments would agree on their national tax

liability but retain the freedom to decide how the revenue is to be raised. This would in effect be applying the principle of subsidiarity adopted by the European Union. To give a concrete illustration, suppose that the participating governments agree that each country should pay a tax related to national carbon emissions. This determines the amount that each participating country has to pay, but the national government would remain free to raise the revenue in whichever manner it thought fit. The national government might consider, for example, that a tax on air journeys was unfair on those living in remote rural areas and choose for domestic journeys a different tax base. We would then have a two-tier structure, with the national tax obligation requirement being agreed multilaterally but the tax implementation being chosen locally. Countries with more emissions would pay more total tax, but this would not necessarily mean higher fuel taxes. Income tax or a broad-based value-added tax could be raised instead. One reason why, under the subsidiarity architecture, a national government may choose a different tax base is that it faces political opposition to a particular form of taxation. The fuel tax protests in Europe in 2000 provide a good illustration.

## **Proposed sources of funding**

### **Global environmental taxes**

21. The taxation of environmental externalities is an obvious potential source of revenue, not least because — as discussed below — such taxes are often thought to give rise to a double dividend, that is, both generating revenue and helping to reduce environmental damage.

22. Much of the economics literature relates to taxes as instruments of national policy. There are, however, useful lessons for global environmental taxes. Calculation of the optimal tax should include an element that reflects the marginal environmental damage (external diseconomy) associated with an activity, such as the consumption of fuel. The tax should be targeted as far as possible to directly influence the activities and to be neutral with respect to other decisions. The main alternative to taxes is the use of quantitative regulations and quotas. The auction of tradable emission permits may, under certain conditions, generate the same revenue and be as effective in reducing pollution.

23. Moving to a global level, one has to ask why, if a carbon-use tax would reduce external diseconomies, is this not already reflected in domestic taxes? One response is that the dividend is in part global rather than national. National governments may not impose sufficient corrective taxes because the benefits accrue disproportionately outside their boundaries. A switch from general taxation to carbon-use taxation may be a positive sum game globally but a negative sum game nationally. There may, therefore, be a case for a supplementary global tax. Does this mean that the global tax should be levied at the same rate on all countries? To the extent that emissions impose environmental damage wherever they occur, the corrective tax should be the same. However, this needs to be moderated to take account of the unequal distribution of world income — the very reason for our current interest in the tax. Considerations of global justice point to poor countries bearing less of the cost burden, and may justify the tax being levied only on high-income or middle-income countries.

24. A global tax on carbon use at a rate equivalent to a tax on gasoline of 4.8 cents per United States gallon (approximately €0.01 per litre) levied only on high-income countries could indeed raise some US\$ 60 billion a year. Such a rate of global tax would represent a very small addition to those applied by many national governments, and is an order of magnitude smaller than the increases considered in proposals to halt global warming.

25. How is this potential argument for additional environmental taxation affected by the fiscal architecture? We are presupposing that the tax is indeed levied on individuals and firms in the form of a carbon levy (or other environmental tax base). Suppose, however, that we have subsidiarity, where the burden on national governments is determined by their carbon emissions but the national governments are free to decide how to raise the revenue. As noted above, they may, for political or other reasons, choose another tax base. It is still, however, the case that the government faces a financial incentive to reduce its emissions by other policies, such as auctioning emission permits or regulation.

### **Tobin tax**

26. The second major proposal for global taxation considered here is that for a currency transactions tax, first advanced by James Tobin to combat financial volatility. The potential of the currency transactions tax as a generator of revenue was suggested as a by-product. Here we focus on the by-product: the Tobin tax as a source of revenue for development. One important difference is that we are talking about much lower rates of tax. Some proponents have considered taxes as high as 0.25 per cent on a transaction to discourage excess currency speculation. In contrast, a rate of 0.01 or 0.02 per cent could be adopted for revenue-raising purposes. Such a global tax could, it has been estimated, raise annual revenue of around US\$ 17 billion (tax of 1 basis point) or US\$ 30 billion (0.02 per cent).

27. Much of the debate has revolved around the technical feasibility of the currency transactions tax. The financial markets are continuously developing, with new financial instruments being devised. The market structure is evolving with technological progress and in response to competitive pressures and regulation. Even at rates of 0.01 or 0.02 per cent, the tax may shift financial activity and encourage banking consolidation. These considerations lead one to suggest that, if implemented, the currency transactions tax should be introduced cautiously, at a very low rate. The very high expectations raised in the past with respect to the revenue contribution of a currency transactions tax are not as yet warranted. Moreover, the final distributional effects, and the impact on real transactions, are hard to predict. We can treat the currency transactions tax as an excise tax on all purchases according to their foreign exchange content. Some transactions are particularly affected, notably the remittances from emigrants discussed below.

28. Introduction of a currency transactions tax requires wide agreement. Whether it requires universal agreement, and in particular the agreement of the United States, is actively debated. Proposals have been made that the Tobin tax could be implemented by a group of countries such as the European Union plus Switzerland. Such an approach based on flexible geometry may offer a way forward politically but it introduces a further element of uncertainty regarding the impact of the tax. The effect on the euro-zone, and on Europe's financial centres of Frankfurt and

London, is hard to predict. The financial community tends only to see a loss of competitiveness, but if the tax performs its original function of increasing stability, then the euro may become more attractive.

### **A double dividend?**

29. The standard analysis of tax incidence is based on examining a world of perfectly competitive, perfectly functioning markets. In such a context, governmental intervention — whatever its distributional advantages — has an efficiency cost. Real world economies, however, are not characterized by perfect markets, and one of the major contributions of modern public economics has been to explore the implications of market failure. Both of the global taxes discussed above are in fact directed at improving the allocation of resources. A tax on the consumption of goods that harm the environment has a positive allocational effect, switching spending away from polluting goods towards those causing less or no environmental damage. The currency transactions tax was proposed to dampen destabilizing currency speculation.

30. Do we then have a double dividend? Global taxes can generate a double dividend in two ways. If the new tax is seen as an alternative to ODA, then it can both make its own efficiency contribution and allow a reduction in the taxes presently used to finance ODA. Taxing air transport, for example, not only reduces the environmental damage of tourism but also allows the income tax to be reduced. Taxing carbon may allow payroll taxes to be reduced, leading to a fall in unemployment. There is an employment dividend as well as an environmental dividend. The second possibility is that the new source is a net addition to development resources. In this case, the double dividend consists of the reduced environmental damage and the benefit derived from achieving the Millennium Development Goals.

31. The double dividend idea appeals to the imagination. Two notes of caution should, however, be entered. First, we have seen that the tax required for allocational reasons is likely to be considerably higher than that needed to add significantly to development funding. The carbon-use tax can make a major contribution to raising revenue at a much lower rate than that suggested as needed to halt global warming. (Taking this argument to the limit, we may note that a carbon tax that reduced emissions to zero would be an environmental success but a revenue failure.) The second caution concerns political economy. Linking together two causes — saving the planet and funding the achievement of the Millennium Development Goals — may appear to be building a stronger coalition of support. This argument is related to the classic model of “log rolling”, where two politicians agree to support each other’s projects. However, the log-rolling model assumes a particular distribution of benefits and losses from the projects, the former being concentrated and the latter diffused. But the reverse may also be true: the costs may be largely borne by a small interest group (such as energy producers) and the benefits widely dispersed. To be more specific, opening up two fronts invites attack from both directions, particularly if the two objectives require taxes at very different levels.

## **Special drawing rights for development**

32. There has long been a campaign for the issue by IMF of development-focused SDRs. The original purpose of SDRs was to increase international liquidity, but attention has focused more recently on their potential role in providing funds for development finance. Proponents, such as George Soros, have argued that new SDRs should be created and that the developed countries should reallocate their share of the SDR issue to the funding of global public goods and to supplementing aid flows to individual developing countries. These calls have to be seen in a context in which developing countries have been accumulating substantial reserves in order to reduce their vulnerability to crises. To the extent that these reserves are held in United States government bonds, there is an obvious link with the funding of United States deficits. The Zedillo Panel argued that substantial SDR allocations might help shrink the United States deficit while allowing other countries to continue to build up the reserves that they feel they need.

33. An allocation of US\$ 25 to 30 billion in SDRs would represent a sizeable sum in relation to the funding needs for the Millennium Development Goals. Its contribution would, however, depend on whether it is repeated at regular intervals. Moreover, the contribution to development from SDR creation has to be identified more precisely. The problem arises from the obligation to make interest payments on the total allocation. If the obligation is transferred to the recipient country or to a global public goods agency, then the financing amounts to a low-interest loan. If, however, the donor countries bear the interest cost, then it would be equivalent to ODA. In the latter case, the advantage of the SDR route may be questioned.

34. Issues also arise concerning governance. There needs to be greater clarity as to the criteria by which the priorities for global public goods should be established, not least because there are significant differences in the lists usually given.

## **Proposal by the United Kingdom for an international finance facility**

35. Innovation in the sphere of public finances has not always kept up with innovation in private financial markets. Making use of the latter to enhance the effectiveness of ODA is the essence of the recent proposal by the United Kingdom Government for an international finance facility, involving the creation of a new facility designed to achieve additional finance and to ensure effective use of the funds for development purposes.

36. The key elements in the proposal are:

- (a) Significant increase in annual ODA for a limited duration, timed to achieve the Millennium Development Goals by 2015;
- (b) A pre-commitment, so that the promises can be securitized;
- (c) Allowing a substantial immediate increase in development spending.

37. The facility would effectively “front load” long-term aid flows. It has the advantage in that it does not require universal agreement. It is an example of the power of flexible geometry. The involvement of all rich countries is not required. Provided that sufficient like-minded countries participate, the facility could generate

an increase in funds of the US\$ 50 billion magnitude required. This assumes that the sums pledged would be additional to those already being provided by donor countries. To the extent that the facility displaces existing aid, there would be the advantage of ensuring a predictable and stable flow of aid, but the net gain would be much less impressive in magnitude.

38. Provided that the donor commitments are achieved, the disbursement of funds from the international finance facility would increase from US\$ 10 billion in the first year to US\$ 50 billion in five years, remaining constant at that level for five years before declining to zero over the final five years. The central aim in establishing the facility is indeed to change the time path of aid flows. This may bring with it certain problems. Advancing disbursements raises issues of absorptive capacity and the impact on the macroeconomies of recipient countries. The new facility builds in safeguards but a great deal may depend on domestic economic policies. The other side of the coin is the subsequent scaling back of flows to zero. Extra donor contributions (above the 2002 base) are projected to continue from 2020 to 2032, with the entire sum allocated to debt servicing and replenishment of the facility's reserves.

### **Private donations for international development**

39. Charitable giving in rich countries is very substantial: in the United States of America, more than 1.5 per cent of national income. People give, in addition, large amounts of free time. Development, however, commands only a small share. A great deal of philanthropic activity in rich countries is aimed at domestic concerns, although there are differences across countries, with Germany being a country where a larger fraction goes to fund overseas development. The amount raised by UNICEF national committees ranges from 9 United States cents per capita in New Zealand to nearly US\$ 4 per capita in Luxembourg. Overall, giving in the United States and the United Kingdom appears to be a larger proportion of total income for both poor and rich households. At the upper end, there are a number of charitable foundations with development interests, such as the Ford Foundation, the Rockefeller Foundation, and, more recently, the United Nations Foundation and the Gates Foundation.

40. Present flows of private donations for development purposes are small when viewed in relation to the needs for funding the Millennium Development Goals, but they are significant for psychological reasons. The example of individual citizens may encourage governments to be more generous. It is, therefore, important to examine the potential for raising private donations. We have, however, to recognize that development funding lacks many of the features that attract charitable giving. It is concerned with long-term development rather than urgent relief; it involves communities that are geographically distant, where there is little direct contact; and there is little scope for the volunteering of time. Possible policy directions are: more generous tax incentives for donors; measures to encourage payroll giving; the establishment of global funds to focus the attention of large private donors; new forms of corporate giving; Internet giving; and donor education programmes.

## **Global lottery and global premium bond**

41. The use of lotteries by national and local governments to raise funds for public sector projects is now commonplace. World sales of gaming products are large: some US\$ 120 billion per year. The idea of a global lottery to raise money for development has received attention, particularly in the light of the recent proposal of the Crisis Management Initiative, under the impetus of President Martti Ahtisaari of Finland. The proposal is for national versions of the global lottery game, with part of the net proceeds being transferred into a global lottery fund to be run by the United Nations or another agency. The net yield is hard to estimate, but it could be around US\$6 billion a year.

42. The design of a global lottery involves the same issues as a national lottery, with regard to its form (an instant product such as a scratch card or a regular draw, such as Lotto) and the prize structure. There are, however, additional matters to be resolved. In order to secure acceptance by national lottery operators and to avoid opposition from their beneficiaries, it may be necessary to differentiate the prize structure: for example, by reducing the size of the top prizes. This may lead to the global lottery offering different rewards across countries, with the attendant problems of cross-border betting. The marketplace has become even more crowded with the rapid growth of online gambling.

43. A global lottery will raise money from those who switch their loyalty from existing lotteries and from new players, motivated by the use of funds for development purposes. While empirical evidence suggests that low-income groups in developed countries spend a larger proportion of their income on lottery products, the new players may be drawn from higher up the income scale. It remains possible, however, that compared with ODA financed through income tax, the global lottery is regressive in its effect on the distribution of income in developed countries. However, compared with nothing (i.e., lower development funding), it is likely to be progressive in terms of world income distribution.

44. A related but different idea is a global premium bond. This is a loan instrument where the interest takes the form of a lottery prize, the capital being repayable on request. Premium bondholders never lose their investment but the return depends on their luck. In fact, the premium bond is financially equivalent as a transaction to placing money in a regular savings bank and drawing out the interest each month to buy lottery tickets. Experience in the United Kingdom suggests that this appeals to a different market, with the middle-income and upper-income groups participating, whereas they do not take part in the national lottery. This may in part be explained by differences in the prize structure and in the tax treatment, but it may also reflect a difference in perception. A global premium bond may also attract those who wish to lend for development purposes (the same function could of course be performed by a conventional savings bond for development). The scale of loan finance permitted by issuing global premium bonds is very difficult to estimate, but this novel idea seems well worth pursuing further.

## **Increasing remittances by emigrants**

45. Remittances from migrants are a market-based external source of development finance, which have, according to published estimates, increased steadily from

around US\$ 15 billion in 1980 to US\$ 80 billion in 2002. These are large flows, second only to foreign direct investment as a component of external resource flows to developing countries. To an important extent, remittances finance consumption and may be seen as an instrument of global redistribution: that is, an international mechanism for social protection. They are also a source of finance for capital formation, providing community infrastructure (such as schools) and funds for the financing of new enterprises. Remittances are channelled through a variety of financial entities, ranging from the formal to the highly informal, and the latter may not be fully reflected in the official statistics quoted above.

46. There are several different motivations for remittances. Transfers may be made because the migrant wishes to help family members who have stayed at home; transfers may be a form of saving, providing for a later return home; there may be repayment of loans that allowed the migrant to study and travel abroad; and emigration may be part of a co-insurance strategy, with remittances being made when the migrant is successful and the family at home guaranteeing support in the case of failure. The balance of these different motives will affect the likely time path of remittances over the life cycle of the migration process, and the extent to which remittances augment savings as opposed to consumption.

47. The most obvious means of increasing the scale of remittances is to adopt policies to reduce the cost of sending money. Many migrants face difficulties accessing bank services; the bank services are not well tailored to their needs. Competition could increase bank receptiveness to the requirements of migrants, and measures could be taken to facilitate entry into the money transfer business, such as reducing licence costs. It is, however, hard to predict the quantitative impact of such measures, and it must be recognized that a number of measures run counter to the recent trend towards tightening regulations so as to counteract money-laundering and the financing of terrorism.

## **Towards new funding**

### **Conclusions**

48. Our objective in the present report is to determine the contribution of new funding sources to financing the achievement of the Millennium Development Goals. Many of the proposals have multiple objectives. The creation of SDRs was first proposed to ease problems of international liquidity, but here we are concerned with their potential role for development purposes. The Tobin tax was first proposed as a means of coping with financial volatility; here we are primarily concerned with its potential as a generator of revenue to be used to finance development.

49. The first conclusion is that the two global taxes considered could yield revenue of the magnitude required (tax on carbon use) or at least half of the requirement (Tobin tax at a rate of 0.02 per cent). Moreover, the tax rates required for this purpose are of an order of magnitude smaller than the tax rates proposed by those advocating these taxes on allocational grounds. The Tobin taxes proposed to reduce excessive currency speculation have been of the order of 0.10 or 0.20 per cent — ten times that considered here. The energy tax considered here has a rate of one tenth or one twentieth of those typically considered in the literature on global warming. The taxes are not, therefore, guaranteed to have the major behavioural

impact, discouraging pollution and speculation, which has been sought. This conclusion has both negative and positive aspects. On the minus side, it means that the double dividend — of increased revenue plus improved functioning of the economy — may fall short on the second dimension. But it is revenue that is our concern here. The second aspect is positive, which is that the much more modest tax rates envisaged here are more acceptable and less likely to have disruptive economic consequences.

50. The second conclusion is that there are alternatives to global taxation. The international finance facility proposed by the United Kingdom Government could, if it attracts sufficient support from other major donors, yield flows over the crucial period up to 2015 of the magnitude required. (At the same time, it is open to question how far this differs from a commitment to expand ODA.) The creation of SDRs for development purposes has been envisaged as raising some US\$ 25 billion to US\$ 30 billion. This means that it could contribute a significant part of the total, but would need to be combined with other measures, particularly if such allocations were made less frequently than annually. One such additional source is the global lottery, which is potentially the source of significant revenues, provided agreement can be reached with national lotteries. A global premium bond could provide a flow of loan funding not otherwise available. Supporting roles could be played by increased remittances from emigrants and, on a more modest scale, increased private donations.

51. In each case, however, we have to consider the extent of additionality. The third conclusion is that there is a distinct risk of crowding out. Countries signing up to the international finance facility may implicitly offset this commitment against their regular ODA. The same may apply to countries that transfer any new SDR allocation. Agreement to the introduction of a global tax may mean that governments feel less pressure to increase their ODA, or that firms are less likely to contribute to charitable funding of development. Measures to stimulate private donations may adversely affect other forms of giving. Issuing a global premium bond may crowd out other borrowing for development purposes, although this is less likely if it is targeted at the individual investor.

52. How far do the proposals have advantages other than the revenue raised? As noted, the proposed tax rates are much lower than those advocated for other purposes, but both energy use and currency transaction taxes have the potential to act as corrective taxes. There is an allocational benefit rather than a deadweight loss. In the same way, tax incentives insofar as private donations and remittances by emigrants may act to encourage an activity that is undersupplied, a gift benefiting the recipient as well as the sender. The fourth conclusion is that there are possible double dividends, but they are a by-product, not the primary rationale of the proposals. The double dividend argument should not be oversold.

53. The existence of a double dividend does not mean that there is no cost. With an ordinary tax, the burden of a tax generating US\$1 billion can be said to consist of two parts: the US\$1 billion that taxpayers hand over, and the additional deadweight cost (excess burden) due to the distortion of economic decisions. Where there is a double dividend, the second element becomes a benefit: decisions are improved by the corrective tax. But the first element remains: revenue is still raised. There are good reasons to expect that the taxes will be passed on to final users. This applies to energy taxes, where we have to follow through the full input-output implications.

People tend to think immediately of the impact of a carbon tax on the fuel and transport costs of households, but energy costs enter also as input in other sectors. The operating costs of the financial sector, for example, will be increased, so that part may appear as higher prices for apparently unrelated products. In the case of the Tobin tax, one disadvantage is that the final incidence is not easily determined. Part of the burden may well fall on developing countries: for instance, if the tax reduces the effective flow of remittances from emigrants. The other measures too may have costs. The increase in ODA that is effectively envisaged under the international finance facility has to be funded, and future commitments may affect the budgetary position of donor countries. Tax relief for remittances by emigrants has a cost to the host countries. The fifth conclusion is that it is illusory to suppose that simply adopting an alternative funding route avoids all costs.

54. For both double dividends and cost burdens, one important consideration is the impact on the macroeconomy. It is the specific purpose of some measures, such as the creation of SDRs, to stimulate the world economy. Given significant unemployment and underuse of productive capacity, it may be possible to generate new resources at little or no real cost. Donor countries may, via the international finance facility, be able to engage in borrowing in a way that acts as a macroeconomic stimulus. In the opposite direction, a significant increase in funding for development may run into absorption problems. Here, we have not attempted to assess these macroeconomic arguments, but they are potentially important. A sixth conclusion is that the policy towards funding the achievement of the Millennium Development Goals has to be seen in conjunction with stimulating the global economy and with an eye to the absorption issue.

### **Way forward**

55. There are obstacles to each of the proposals that must be overcome. This is largely a question of design. For instance, the prize structure of the global lottery can be constructed in a way that helps to differentiate the product from that of national lotteries and to avoid the possibly negative effects of astronomical prizes. We have described ways of increasing the efficiency of the market for remittances. Any realistic programme is likely to consist of a package of measures. While a carbon tax alone might be sufficient to raise the required funds, this is not true of the other proposals considered here. Such a package could be constructed by the United Nations and other international agencies, which would monitor its introduction.

56. Overcoming the obstacles is, however, primarily a matter for political action. Who are the key actors? To begin with, there is an essential role for the individual citizen. Individuals can contribute significantly both by their private support and by their influence on governments. Individuals make generous donations to charity, but relatively little goes to development purposes. We have seen how there is considerable scope for the globalization of charitable giving. Increased support for development charities serves both the direct purpose of helping poor countries and the indirect purpose of demonstrating to the governments of rich countries the concerns of their voters.

57. National governments are indeed crucial. First, they have a considerable independent impact. Acting alone, the government of a rich country can take steps

to increase the flows of finance for development. A single country could, for example, allow income tax deductions for taxpayers sending remittances to fund community projects in the home country. A single country could launch a premium bond dedicated to development funding. A single country could decide to allocate to development purposes part of the proceeds from its national lottery. A single country could match, from public funds, the amounts donated by its citizens to development charities.

58. Matching also applies at the international level, and governments may be more willing to provide funding where others are also participating. The logic of the international finance facility is that a number of countries join together in making the commitment. This brings us to the class of proposals where common action is required but it is sufficient for a significant subset of countries to agree. This includes the international finance facility and the global lottery. Finally, there are those proposals where the involvement of all donor countries is effectively necessary. This includes the creation of new SDRs and (probably) the carbon tax.

59. Our focus has been on the role of high-income countries, but the present report is not only directed at these countries. Middle-income countries are becoming increasingly significant as potential sources of development funding. There is much that developing countries can do to facilitate the effective enactment of the proposals considered here and to take forward the necessary dialogue.

#### *Notes*

<sup>a</sup> The High-level Panel on Financing for Development, led by the former President of Mexico, Ernesto Zedillo. For the report of the Panel, see A/55/1000.

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